Trainee “Sales Account Manager” (f/m) North Germany
Job No. 3061916, Hamburg/North Germany

About us
GE Healthcare provides transformational medical technologies and services to meet the demand for increased access, enhanced quality and more affordable healthcare around the world. GE works on things that matter - great people and technologies taking on tough challenges. From medical imaging, software & IT, patient monitoring and diagnostics to drug discovery, biopharmaceutical manufacturing technologies and performance improvement solutions, GE Healthcare helps medical professionals deliver great healthcare to their patients.

Responsibilities
• Provide support to GE Healthcare customers during telephone calls, develop quotes for customers, perform joint customer visits with experienced sales and support teams, support product demonstrations, tradeshows, workshops and support the forecasting process.
• Create leads, prospects and sales by offering products to customers
• Communicate effectively to customers and colleagues - over the phone, face-to-face and present to larger audiences
• Successful candidate will be a self-starter, self-directed individual in a fast-paced, dynamic business environment – showing strong team player capabilities
• The candidate will leverage the broad GE training offering to develop him/herself into a sales role

Qualifications
• B.S. or higher degree in Biology, Chemistry, Molecular Biology, Biomedical Engineering, Biotechnology or related field and /or equivalent experience
• Good communication, organizational and project management skills
• Approximately 70% travel required (mainly DE)
• Ability to work in a team oriented environment
• Must have expertise in several of the following key areas:
  o Cellular Imaging (HCA)
  o Protein purification (Chromatography)
  o Protein analytics (Label-free, Biacore)
  o Gene editing/Gene expression (RNA applications)
  o Cell culture (microbial / mammalian)

We look forward to receiving your online application!

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